# MEMBER VALUE PROPOSITION CHEAT SHEET



2025 Strategic Focus

### **OUR PURPOSE**

To advance professional excellence in insurance and finance through trusted learning, meaningful membership, and industry recognition.

### STRATEGIC PRIORITIES

- Education & CPD Career growth, compliance, lifelong learning
- Membership Value, growth, retention
- Events Community, networking, knowledge sharing
- Asia / SEA Expansion Regional relevance and accessibility
- Recognition & Awards Celebrate excellence, raise visibility

## **KEY MEMBER BENEFITS**

# For Individuals:

- Career development tools (CPD tracker, matrix, pathways)
- Monthly CPD: Free Thought Leadership webinars + discounts
- Networking via exclusive events, forums, and mentoring
- Recognition (post-nominals, digital credentials, awards)
- Exclusive insights (member newsletter, articles, case studies)
- Mobile-first CPD access

# For Corporate Partners:

- Mapped education and CPD integration into performance systems
- Talent development + compliance support
- Strategic reviews, analytics, and tailored pathways
- · Exclusive thought leadership content
- HR & L&D support tools