

# Diploma of Insurance Broking

This document is applicable for students who commence studies between 2016 to October 2021.

As a result of the review of the training package by an independent Industry and Skills Committee and the subsequent endorsement, **ANZIIF is required to update its qualifications from the FNS15 Financial Services Training Package to the new 2020 Financial Services Training Package (FNS20).**

From 3 November 2021, students need to complete seven (7) compulsory units and four (4) elective units to attain the FNS51220 Diploma of Insurance Broking.

This table will outline the units that make up the FNS20 Diploma and if applicable, the credit pathways from previous ANZIIF studies.

	Unit Code and Name	Eligible for credit?
<b>Compulsory Units</b> (complete all 7)	<b>BR30011-20/ BR3N021-20</b> Deliver professional insurance broking services ^ <i>(*additional ANZIIF check if you completed BR30000-15/BR30001-15/BR30011-15/ BR3N001-15/BR3N0011-15/BR3N021-15 Deliver professional insurance broking services)</i>	
	<b>BR30002-20</b> Manage changes to a broking client's insurance program ^ <i>(automatic cross credit if you completed BR30002-15 Analyse and amend a broking client's insurance program)</i>	
	<b>BR30003-20/ BR3N023-20</b> Prepare a submission for new business ^ <i>(*additional ANZIIF check if you completed BR30003-15/BR3N003-15/BR3N023-15 Prepare a submission for new business)</i>	
	<b>BR30006-20</b> Manage complex risk portfolio for a broking client <i>(automatic cross credit if you completed BR30006-15/BR3N006-15 Manage changes to a broking client's insurance program)</i>	
	<b>BR30012-20</b> Provide advice in insurance broking ^ <i>(*additional ANZIIF check if you completed ANZIIF's Tier 1 Insurance Broking compliance and BR30000-15/BR3N021-15/BR30011-15/BR30001-15/BR30011-20 Deliver/ Provide professional insurance broking services and BR30002-15/BR30002-20 Analyse and amend a broking client's insurance program and BR30003-15/BR3N003-15/BR3N023-15/BR30003-20/BR3N003-20 Prepare a submission for new business)</i>	
	<b>BR30013-20</b> Compliance requirements for brokers	
	<b>BR30014-20</b> Managing broking client claims	
<b>Elective Units</b> (choose 4)	<b>GE20002-20/ GE2N022-20</b> Understand general insurance products and policies <i>(automatic cross credit if you completed GE20002-15/GE2N002-15/GE2N022-15 Understand general insurance products and policies)</i>	
	<b>RM30001-20</b> Undertake risk identification <i>(automatic cross credit if you completed RM30001-15 Undertake risk identification)</i>	
	<b>RM30002-20</b> Assess Risk <i>(*additional ANZIIF check if you completed RM30002-15 Assess Risk)</i>	
	<b>GE30004-20/BR3N028-20</b> General insurance law and regulation for brokers <i>(automatic cross credit if you completed BR30008-15/BR3N008-15/ BR3N028-15 General insurance law and regulation for brokers)</i>	
	<b>GE30003-20</b> Analyse the insurance market <i>(automatic cross credit if you completed GE30003-15 Analyse the insurance market)</i>	
	<b>**BR30004-20</b> Review and improve service performance <i>(automatic cross credit if you completed **BR30004-15 Review and improve service performance)</i>	
	<b>**BR30005-20</b> Negotiate broking client claims <i>(automatic cross credit if you completed **BR30005-15 Negotiate broking client claims)</i>	
	<b>**BR30007-20</b> Establish broking client loss control programs <i>(*additional ANZIIF check if you completed **BR30007-15 Establish broking client loss control programs)</i>	

\* Additional ANZIIF check is usually conducted via a Manager's Verification Form, Evidence Statements (and supporting evidence), and if needed, a 30 minute RPL interview assessment. Depending on the modules completed, you may not need to satisfy all these requirements. Detailed templates will be provided closer to November.

\*\* Not available for new enrolments. Only applicable for students who completed the FNS15 (-15) versions.

^ Completion of these four units will provide ASIC RG146 Tier 1 Insurance Broking compliance (Australian units only).