

Certificate IV in Life Insurance

This document is applicable for students who commenced studies from 2016 under the traditional 12-week modules.

Every five years, a major review of the competency framework for the Financial Services Training Package is undertaken by an independent Industry and Skills Committee. This is part of a continuous improvement process to keep up to date with the industry's needs and changing circumstances. ANZIIF, like many other education providers, actively participated in identifying skills and knowledge needs in the workforce.

The 2020 Financial Services Training Package will come into effect on 26 January 2023 for the FNS41521 Certificate IV in Life Insurance. Continuing and new students will need to complete **four (4) compulsory units and six (6) elective units.**

This table will outline the units and if applicable, the credit pathways from previous ANZIIF studies.

	Unit Code and Name	Eligible for credit?
Core (complete all 4 units)	LI20103-20/LI20003-20 Contribute to the sustainability of the life insurance industry	
	LI20104-20/LI20004-20 Apply codes of ethical practice	
	LI20105-20/LI20005-20 Deliver professional life insurance services <i>Automatic credit if you completed LIBF41-15 Business Fundamentals for Life Insurance</i>	
	LI20106-20/LI20006-20 Understand life insurance products and policies <i>*Additional ANZIIF check if you completed LI401-15/GE20008-15 Life Insurance Products</i>	
Electives Group A Select 6 electives from Group A only (and none from Group B) OR Select 3 electives from Group A and 3 electives from Group B	LI20101-20/LI20001-20 Resolve disputes – Life Insurance <i>Automatic credit if you completed LI20001-15 Resolve disputes - Life Insurance</i>	
	LI20102-20/LI20002-20 Understand and apply insurance terminology – Life insurance <i>Automatic credit if you completed LI20002-15 Understand and apply insurance terminology – Life insurance</i>	
	LI20107-20/LI20007-20 Use medical terminology in an insurance context <i>Automatic credit if you completed GE20007-15 Use medical terminology in an insurance context</i>	
	LI20108-20/LI20008-20 Settle life insurance claims <i>*Additional ANZIIF check if you completed CL30003-15 Settle Life Insurance claims</i>	
	LI20109-20/LI20009-20 Manage information for life insurance claims <i>*Additional ANZIIF check if you completed CL30002-15 Manage life insurance claims</i>	
	LI20110-20/LI20010-20 Evaluate life insurance claims <i>*Additional ANZIIF check if you completed CL30203-15 Evaluate Life Insurance claims</i>	
	LI20111-20/LI20011-20 Manage life insurance claims portfolios	
	LI20112-20/LI20012-20 Undertake the life risk underwriting process <i>*Additional ANZIIF check if you completed UW20005-15 Contribute to the life risk underwriting process</i>	
	LI20113-20/LI20013-20 Underwrite financial risk in a life insurance policy	
	LI20114-20/LI20014-20 Underwrite retrospective risk in a life insurance policy	
	LI20115-20/LI20015-20 Underwrite complex risks <i>*Additional ANZIIF check if you completed LI505-15-15 Life insurance underwriting</i>	
	If you completed LI402-15 Customer Service for Life Insurance** receive automatic credit for competencies: BSBOPS305 Process customer complaints FNSCUS403 Deliver a professional service to customers	

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	Unit Code and Name	Eligible for credit?
Electives Group B If you selected 3 electives from Group A, only select 3 electives from Group B	If you completed LIF41-15 Business Fundamentals for Life Insurance ** receive automatic credit for competency: BSBLDR413 Lead effective workplace relationships BSBWHS211 Contribute to the health and safety of self and others	
	If you completed LI402-15 Customer Service for Life Insurance ** receive automatic credit for competency: FNSCUS311 Respond to customer enquiries	
	If you completed LI500-15 Tier 1 Life Insurance ** receive automatic credit for competency: FNSCUS515 Determine client financial requirements and expectations FNSCUS516 Record and implement client instructions FNSIAD511 Provide appropriate services, general advice and products to clients FNSINC511 Conduct financial product research to support product recommendations	
	If you completed LI503-15/LI513-15 Life Insurance Distribution ** receive automatic credit for competency: FNSILD501 Prepare a distribution plan FNSILD504 Implement and manage the distribution plan	
	If you completed LI506-15 Claims Management ** receive automatic credit for competency: FNSILF514 Manage complex life insurance claims FNSILF515 Manage ongoing disability claims FNSILF516 Manage group life insurance claims	

*Additional ANZIIF Checks require workplace evidence via RPL to demonstrate competency has been maintained. This is because the competency/ies you attained have been superseded and are not equivalent to the current competency

Please contact customerservice@anziif.com for your specific requirements.

**Not available for enrolment. These competencies are only available as credit for students who completed the traditional modules in the prior FNS15 training package.