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## ANZIIF Launches Immersive Underwriting Simulation to Fast-Track Industry Capability

ANZIIF has announced the launch of a new high-impact learning experience in partnership with global specialists Unicorn Simulations, Underwriting DNA Simulation, an innovative virtual program designed to transform how underwriting capability is built and accelerate capability uplift across the insurance industry.

Held over two half days, the simulation places participants inside a live, competitive insurance environment making real-time underwriting decisions across multiple classes of business, enabling them to see the immediate impact on performance, profitability and risk.

Rather than learning in isolation, participants apply concepts in a realistic, data-driven simulation environment, accelerating capability through experience, not theory.

Underwriting decisions carry real consequences, but in Underwriting DNA, participants can test, refine and build confidence in a risk-free setting, developing judgement, resilience and commercial awareness earlier in their careers.

The program shifts the focus from transactional underwriting to strategic portfolio management, equipping participants to balance growth, profitability, customer outcomes and risk appetite in a complex, evolving market.

Underwriting DNA is based on real-world data and has been delivered across leading global insurance markets, enabling participants to experience six years of underwriting activity within a compressed, interactive format.

Designed for early-career underwriters (0–3 years), Underwriting DNA builds portfolio decision-making skills within a wider business and strategic context, so is also ideal for professionals in other roles such as operations or claims seeking broader underwriting insight.

Participants will develop the ability to:

- Make more informed underwriting decisions across pricing, limits and risk appetite
- Understand and apply reinsurance structures
- Improve financial performance through better expense and portfolio management
- Analyse KPIs including ROCE, renewal rates and market share
- Collaborate effectively in dynamic, team-based environments
- Connect underwriting decisions to broader business and customer outcomes

**Mark Silveira, General Manager Industry Engagement at ANZIIF, says:**

“The underwriting function is evolving, and capability needs to evolve with it. The Underwriting DNA Simulation moves learning beyond theory, giving participants the opportunity to make real-time decisions in a dynamic environment and build the commercial judgement our industry increasingly demands.”

Are you ready to reimagine underwriting, build real capability, gain practical skills, a

commercial mindset and the confidence to make smarter decisions?

Drive the next generation of insurance professionals. Secure your place in the simulation today.

### **About the facilitator:**

The program is facilitated by Charlotte Phillips of Unicorn Simulations, an experienced global trainer who has delivered simulation-based learning for organisations including Allianz, AXA and Zurich, working with participants from early-career professionals through to senior leaders.

### **Program details**

**Dates:** Two half-days: 7 & 14 May

**Time:** 9:00am–12:00pm (AEST)

**Format:** Virtual (Zoom)

**Capacity:** 30 participants

### **Ends**

### **About ANZIIF**

Established in 1884, Australian and New Zealand Institute of Insurance and Finance (ANZIIF) is the leading membership, education, and professional development body for the insurance and finance industry in the Asia-Pacific region. ANZIIF connects over 17,000 professionals across the region and is committed to raising standards, delivering world-class education, and recognising excellence across the profession. [www.anziif.com](http://www.anziif.com)

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