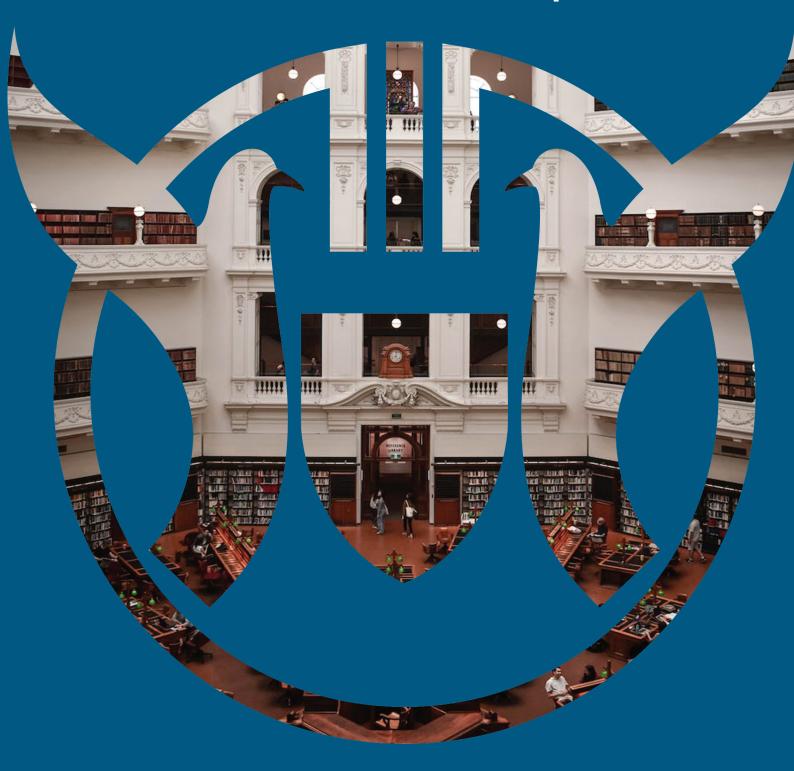
## 2022 ANZIIF Annual Report





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04 PRESIDENT'S REPORT

## **ANZIIF President's Report**



On behalf of the ANZIIF Board, I am pleased to present the Annual Report for 2022. It has been a privilege to be on the ANZIIF board since 2016 and I have enjoyed my time as ANZIIF President over the past two years during a time of vast and unrelenting change.

Each year the industry faces considerable environmental, social and financial challenges. As a not-for-profitl, it is important ANZIIF continues to bring together industry, regulators, insurance councils and professional associations to build professional standards across the insurance landscape. This collaboration is the essence of what ANZIIF is about - Learning to Thrive Together and we continue to build on the unity of the industry every year.

ANZIIF is a leading professional association for insurance across the Asia Pacific region. This was reinforced through a major piece of research undertaken in 2022, our Customer Listening Research. This significant investment has allowed us to develop strong insights into both Member needs as well as industry needs and has given us a blueprint for change for our strategic plans.

To remain relevant ANZIIF must continue to invest in the Member experience, and also support industry through the establishment of professional frameworks and relevant learning opportunities. The research has confirmed that industry and members value highly ANZIIF's reputation for quality learning experiences, and that we can assist even more through key investments in technology and the member proposition.

ANZIIF's focus on research and innovation supports our ability to deliver exceptional education, learning and professional development. Our vision to enhance professionalism is key to increasing consumer trust and confidence across the industry.

In line with our strategic plan ANZIIF continues to maintain a strong presence in Asia. Insurance markets continue to develop as their economies grow. Thank you to our local partners for providing your guidance and knowledge as we continue to personalise and enhance our services in the region.

I would like to congratulate Ben Bessell, ANZIIF's incoming president. Ben has an extensive career in underwriting and broking and will bring this broad perspective to the Board, along with significant industry influence and connections. I look forward to supporting his seamless transition into the role and continuing my contribution to the Board as Past President. It has been an honor and a pleasure to oversee ANZIIF's progression and I am proud to have represented the team through a successful period of growth and change.

I acknowledge the tremendous contribution of our Faculty and Member Advisory Boards and Councils, corporate supporters, sponsors and external stakeholders. The Board is confident that ANZIIF will continue to succeed in 2023. The expertise of ANZIIF's Board is unparalleled, with senior leaders representing each sector of the industry, including broking, claims, general insurance, life insurance, reinsurance and risk management. This broad range of industry expertise has allowed us to stay relevant and informed.

## ANZIIF President's Report (continued)

Finally, it has been announced that Prue Willsford, CEO of ANZIIF will be stepping down at the end of the year, after more than 10 years of service. It has been an absolute pleasure working with Prue over the past years and the board appreciates the enormous contribution she has made to ANZIIF, its Members and the industry more generally.

Sincerely,

Tim Plant

ANZIIF President



"It has been an honor and a pleasure to oversee ANZIIF's progression and I am proud to have represented the team through a successful period of growth and change "

## **Board of Directors**

Names and particulars of the Directors of the Australian and New Zealand Institute of Insurance and Finance during the 2022 financial year.



Tim Plant
MBA, GradDipAgEc, BAgrSc,
GAICD, ANZIIF (Fellow) CIP
Appointed: 1 August 2016



Ben Bessell ANZIIF (Fellow) CIP Appointed: 16 May 2019



Megan Beer ANZIIF (Fellow) CIP, EMBA, MEC, FIAA Appointed: 5 March 2015



Prue Willsford

ANZIIF (Snr Assoc.) CIP,

LLB, FAICD, FGIA

Appointed: 25 October 2013



Diego Ascani ANZIIF (Allied), BComm, LLB, MBA, GAICD, AICLA (Aff) Appointed: 21 May 2020



Hilary Bates
ANZIIF (Allied)
Appointed: 26 August 2022



Catherine Dixon
ANZIIF (Allied)
Appointed: 23 April 2018



Simone Dossetor ANZIIF (Snr Assoc.) CIP, Bec, LLB, MBA(Exec), GAICD Appointed: 1 August 2018



Brendan Dunne
ANZIIF (Allied)
Appointed: 1 January 2022



Fiona Hayes-St Clair ANZIIF (Allied) Appointed: 16 May 2019



Kimberley Jonsson
ANZIIF (Fellow) CIP
Appointed: 1 January 2022



Scott Leney
ANZIIF (Fellow) CIP
Appointed: 26 August 2021



John Lyon BA, CMInstD, ANZIIF (Snr Assoc) Appointed: 21 May 2020



Damien Mu ANZIIF (CIP), EMBA, MEc, FIAA, GAICD Appointed: 28 October 2020

## Chief Executive Officer's Report



The insurance landscape is changing rapidly, and the last year has presented us with many opportunities and challenges. ANZIIF has responded to these challenges and has continued to invest to provide the best services and products for our members. These enhancements are allowing us to have a greater impact on the broader insurance industry.

To better understand our customers, we conducted a major industry research project to further enhance our understanding of professional development needs and the motivations and expectations of insurance professionals.

#### **Customer listening research**

Our Customer Listening Research has deepened our understanding of our members and broader industry expectations. We heard from over 1,000 ANZIIF customers, providing deep insight into the needs and preferences of insurance professionals and their employers in relation to education, professional development and membership. We defined our customer base and divided it into four customer segments with clear distinctions in their propensity to use and obtain value from ANZIIF. This is now allowing us to invest in a focused way on elements that matter to both our members and our broader industry stakeholders.

ANZIIF's planned implementation of a new CRM system a foundational investment for the future of customer centricity and part of our 5-year plan. This shift from the legacy system will streamline processes and allow more time for our staff to work towards their goals.

#### Membership

ANZIIF recorded 15,443 members in 2022, a marginal increase from 2021. We are also delighted to record a Net Promoter Score (NPS) of 27. While this is down slightly from 30 in 2021, it is still a very positive result. 2022 results show continued upward usage of ANZIIF professional development activities over the last three years with more than 3,700 students accomplishing a qualification or certificate with ANZIIF, 14,000 people undertaking a short course and more than 5,200 students completing multiple units in 2022.

In 2022, ANZIIF published over 200 professional development content pieces for members which includes articles, whitepapers, PD Activities and videos. We are proud to continue producing innovative and high quality content to support our mission of promoting lifelong learning.

In line with the broader economy, the insurance industry has faced a talent shortage. This has been particularly acute given the natural catastrophes and supply chain issues we have faced throughout the last few years. Demand and expectations for these entry-level employees has increased and young insurance professionals face far more complex working environments. ANZIIF's role in this is to aid in effective, timely upskilling of employees to help the insurance industry meet the increasing expectations of the customer.



#### **Education and Industry Engagement**

ANZIIF's new education model is perfectly placed to support the changed landscape of insurance and the insurance professional. We have expanded beyond traditional semester-style learning and have taken education online. Our condensed Skill Units use explorative learning, teaching our members skills they can practice in the workplace. These units can aid companies in resolving staffing issues as well as addressing strategic plans specific to organisational needs.

Engaging industry with codes of practice was an important step in our growth and in ensuring professionals are up to date with the latest industry knowledge.

## Chief Executive Officer's Report (continued)

Every five years, a major review of the competency framework for the Financial Services Training Package is undertaken. This is part of a continuous improvement process to keep up to date with the industry's needs and changing circumstances, and ANZIIF makes a significant investment in the overall learning experience to ensure that we support effective skill building for individuals and our industry.

#### **Events**

ANZIIF hosted 31 events throughout 2022, with over 5,000 attendees from 24 countries, including webinars, virtual events, hybrid events, award premieres and face-to-face events.

It was wonderful to have the return of the ANZIIF Insurance Awards in person with more than 750 professionals attending in Australia and 400 attendees in New Zealand. These were both memorable nights for the industry to celebrate success.



#### **Financials**

ANZIIF achieved a loss of \$65,226, compared to a profit of \$62,899 in the previous year. Pleasingly, the current year loss comprises an operating profit of \$104,866, less investment losses of \$170,092 brought about by the difficult equities market in 2022. ANZIIF has made a decision to invest our reserves in a balanced portfolio overseen by JB Were. While 2022 was a difficult year for investment markets, we remain confident that this is the best long term strategy for ANZIIF.

#### **Our People**

None of what we achieve at ANZIIF is possible without our great teams. We continue to invest heavily in their development so that they can provide innovative, collaborative services to our Members.

#### **Our Community**

Thank you to the ANZIIF Board of Directors – we greatly appreciate your advice, access, and advocacy for ANZIIF in the wider industry.

And importantly, thank you to our members – your dedication to lifelong learning and professional development inspires ANZIIF to innovate and find new ways to support your career journey.

On behalf of the ANZIIF and the Board, we thank our Faculties and Councils for their ongoing guidance and knowledge-sharing about industry hot topics and issues that contribute so strongly to our content strategy and therefore our member proposition.

Thank you to our collaborative partners, industry bodies, government regulatory bodies, for your support of ANZIIF and the professional growth of the insurance industry in Australia, New Zealand and the Asia-Pacific region.

To our Corporate Supporters – thank you for your ongoing contribution to the growth of our insurance community. Your support helps fund this year's exclusive industry research, which provided an understanding of the motivations and expectations for attraction and engagement of professionals in the insurance industry, as well as the strategies organisations are adopting to attract and retain talent. ANZIIF Corporate Supporters partnered with Monash Uni - a collaboration that saw university students undertake a capstone subject based on real business problems. These students are given a real-world problem and required to produce an assignment and provide a business solution. Along with our broader Careers in Insurance program we are making a difference in understanding the talent issues for our industry, and providing opportunities for people to understand the fabulous range of careers available in insurance.

## Chief Executive Officer's Report (continued)

After a decade of service to ANZIIF I have made the announcement that I will be stepping down from CEO. Commencing in April 2023, the Board will oversee the formal process to appoint a new ANZIIF CEO. This paves the way for a best-practice leader with passion and a commitment to professional excellence and education to take the opportunity to make a lasting and positive difference to the insurance industry.

As is usual, after two years as President Tim Plant will step down at the AGM and become the immediate Past President. Tim has been an excellent leader of our board for two years now and has seen ANZIIF through significant transition periods. The support and expertise that Tim has brought to the board has been outstanding. I look forward to working with our new President of the Board, Ben Bessell.

Sincerely,

PRUE WILLSFORD Chief Executive Officer

## 2022 Faculty Advisory Boards, Member Advisory Boards, and Councils

CLAIMS FACULTY ADVISORY BOARD

FACULTY ADVISORY BOARD

**GENERAL INSURANCE** 

INSURANCE BROKING FACULTY ADVISORY BOARD

#### Chair

Hilary Bates ANZIIF (Allied) Current chair

#### **Members**

David Gow ANZIIF (Snr Assoc.) CIP

Gregory Johnson ANZIIF (Snr Assoc.) CIP

Timothy Kasem ANZIIF (Assoc.) CIP

Sara Malins ANZIIF (Snr Assoc.) CIP

Trudi Reeves
ANZIIF (Snr Assoc.) CIP

Jason Storey ANZIIF (Allied)

Glen Walker ANZIIF (Allied)

Luke Whenman ANZIIF (Snr Assoc.) CIP

Philip Gare ANZIIF (Snr Assoc.) CIP

Mark O'Connor ANZIIF (Snr Assoc.) CIP

#### Chair

Jennifer Bax ANZIIF (Fellow) CIP

#### **Members**

Janelle Greene ANZIIF (Snr Assoc.) CIP

James Karafilis ANZIIF (Fellow) CIP

Benjamin Karalus ANZIIF (Allied)

Peter Klemt
ANZIIF (Fellow) CIP

Darren Maher ANZIIF (Fellow) CIP

Darren O'connell ANZIIF (Fellow) CIP

Benjamin Karalus ANZIIF (Allied)

#### Chair

Paul Benjamin ANZIIF (Fellow) CIP

#### **Members**

Graham Cassidy ANZIIF (Fellow) CIP

Paul D'arcy ANZIIF (Snr Assoc.) CIP

Stacy Finnegan ANZIIF (Snr Assoc.) CIP

Trevor Howard ANZIIF (Assoc.) CIP

Vishal Kapoor ANZIIF (Fellow) CIP

Vanessa Morton ANZIIF (Fellow) CIP

Fabian Pasquini ANZIIF (Snr Assoc.) CIP

## 2022 Faculty Advisory Boards, Member Advisory Boards, and Councils (continued)

LIFE, HEALTH & **RETIREMENT FACULTY ADVISORY BOARD** 

Chair

Matthew Brown ANZIIF (Assoc.) CIP

**Members** 

Ciaran Curley ANZIIF (Allied)

Frank Crapis ANZIIF (Fellow) CIP

Gary McGlynn ANZIIF (Allied)

Kristine Nugent ANZIIF (Allied)

Matthew Paul ANZIIF (Allied)

**Gavin Teichner** ANZIIF (Allied)

Dana Inglis ANZIIF (Allied)

**REINSURANCE FACULTY ADVISORY BOARD** 

Chair

Andrew Davidson ANZIIF (Fellow) CIP

**Members** 

Tani Alexander ANZIIF (Fellow) CIP

Stephen Brunker ANZIIF (Fellow) CIP

Anthony Hally ANZIIF (Fellow) CIP

Jurgen Hoffman ANZIIF (Fellow) CIP

Emma Clifton ANZIIF (Senior Assoc.) CIP **RISK MANAGEMENT FACULTY ADVISORY BOARD** 

Chair

Claire Young ANZIIF (Fellow) CIP

**Members** 

Kai Dwyer ANZIIF (Assoc.) CIP

Joel Laventure ANZIIF (Fellow) CIP

Adam Matteson ANZIIF (Fellow) CIP

**Ross Preston** ANZIIF (Snr. Assoc.) CIP

Kate Moore-Wilton

Naomi Feast

## 2022 Faculty Advisory Boards, Member Advisory Boards, and Councils (continued)

**HONG KONG MEMBER ADVISORY BOARD** 

**NEW ZEALAND MEMBER ADVISORY BOARD** 

**GENERATION I COUNCIL** 

Chair

Chun Ming (Tony) Lee

**Members** 

Sara Malins

ANZIIF (Assoc.) CIP

Chair

Michelle Ashby ANZIIF (Snr Assoc.) CIP

> Catherine Dixon ANZIIF (Allied)

Kai Dwyer ANZIIF (Assoc.) CIP

Tim Grafton ANZIIF (Assoc.) CIP

Peter Leman ANZIIF (Assoc.) CIP

Roger Wallace ANZIIF (Fellow) CIP

Martin Stroud

Jacqueline McIntosh ANZIIF (Fellow) CIP

David Crick ANZIIF (Fellow) CIP Chair

Timothy Kasem ANZIIF (Assoc.) CIP

**Members** 

Ben Church ANZIIF (Allied)

**Brodie English** ANZIIF (Fellow) CIP

Marianne Li ANZIIF (Fellow) CIP

Linh Nguyen ANZIIF (Snr Assoc.) CIP

Courtney Rothall ANZIIF (Allied)

Gareth Downie ANZIIF (Student)

ANZIIF (Fellow) CIP

**Members** 

Chi Kong Chan ANZIIF (Snr Assoc.) CIP

Kam Fai Ching ANZIIF (Snr Assoc.) CIP

**Eddy Wing** ANZIIF (Fellow) CIP

Detloff Rump ANZIIF (Fellow) CIP

Heather Tong ANZIIF (Allied)

Kwok Sum Tsui ANZIIF (Snr Assoc.) CIP

Chung On Wong ANZIIF (Fellow) CIP

Feature Yip ANZIIF (Snr Assoc.) CIP

# 2022 Faculty Advisory Boards, Member Advisory Boards, and Councils (continued)

PEOPLE AND TALENT ADVISORY COUNCIL (PATDAC)

•••••

Chair

Catherine Dixon ANZIIF (Allied)

#### **Members**

Laura Andis ANZIIF (Allied)

Jessica Crow ANZIIF (Allied)

Amanda Kovacs
ANZIIF (Allied)

Stephen Meyer ANZIIF (Snr Assoc.) CIP

Rod Winders ANZIIF (Snr Assoc.) CIP

Morgana Waters ANZIIF (Allied)

Angela Hornby

## Directors' Report

#### INFORMATION ON CURRENT DIRECTORS

#### Tim Plant

MBA, GradDipAgEc, BAgrSc, GAICD, ANZIIF (Fellow) CIP

Chief Insurance and Strategy Officer, IAG

#### **Experience and Expertise:**

Tim Plant (Chair) Chief Insurance and Strategy Officer - IAG Tim is an experienced Director, CEO and Executive, with more than 25 years' experience in insurance, reinsurance and financial services. He has previously been a director of the Insurance Council of Australia in addition to being a director of APRA regulated entities in insurance, insurance underwriting agencies and other financial services.

He is currently the Chief Insurance and Strategy Officer at IAG. Previous roles have included CEO of General Insurance, Australia and New Zealand at Zurich Financial Services Australia, Group Executive, Insurance for NSW at icare, CEO of QBE Australia and New Zealand; Managing Director of Elders Financial Services Group and Managing Director of Elders Insurance.

His qualifications include Bachelor of Agricultural Science from LaTrobe University and Master of Business Administration from University of New England. He is also a Graduate Member of the Australian Institute of Company Directors and has completed the Advanced Management Program at Harvard Business School.

#### Ben Bessell

ANZIIF (Snr Assoc), BComm, LLB, MBA, GAICD, AICLA (Aff)

Chief Broking Officer, Austbrokers

#### **Experience and Expertise:**

Ben Bessell has been a Group Executive of IAG since 2015.

He was the EGM Business Distribution within IAG's Australia Division from July 2017 – January 2019.

Previously he was the Chief Executive Australian Business Division. Prior to that he was Chief Executive of Commercial Insurance, and the Chief Commercial Officer for Commercial Insurance.

Past roles at IAG included General Manager of Broker & Agency CGU, General Manager of Workers' Compensation and General Manager of CGU Claims.

He has more than 20 years' experience working in the insurance sector and has lived and worked across many locations. He joined IAG in Tasmania in 1993.

Ben is a Director of NTI Limited (National Transport Insurance), Senior Associate of ANZIIF and an alumnus of the London Business School.

#### Megan Beer

MEc, MBA (Exec), FIAA, ANZIIF (Fellow) CIP, GAICD Chief Executive Officer, Resolution Life Australasia. AMP Life

#### **Experience and Expertise:**

Megan is the CEO of Resolution Life Australasia and CEO of AMP Life, transferring from AMP to Resolution Life on 1 July 2020 after leading AMP Life through the sale from AMP to Resolution Life. Megan is also Managing Director of Resolution Life NOHC, AMP Life and the National Mutual Life Association of Australasia Limited.

Megan joined AMP in February 2014 as Director, Insurance and was appointed Group Executive, Insurance on 1 January 2017 and CEO of AMP Life on 1 January 2019.

Megan has more than 25 years' experience in the financial services industry in a range of executive, finance, actuarial and consulting roles. Prior to AMP, Megan led NAB's wealth management and insurance offer through the bank channel as General Manager, Bancassurance and Direct. Megan was also General Manager of Group Insurance and Head of Finance for Insurance, both at MLC. She worked for Tower (now TAL) for six years as Chief Actuary, Chief Risk Officer and Head of Claims, and has been a Director with Tillinghast (Consulting Actuaries).

Megan is a Fellow of the Institute of Actuaries of Australia, a Fellow of the Australian and New Zealand Institute of Insurance and Finance, holds a Master of Economics from Macquarie University, a Master of Business Administration (Executive) from the Australian Graduate School of Management at the University of New South Wales, and is a Graduate of the Australian Institute of Company Directors.

#### Diego Ascani

ANZIIF (Allied), BComm, LLB, MBA, GAICD, AICLA (Aff)

Chief Executive Officer, Sedgwick Australia

#### **Experience and Expertise:**

Diego Ascani is the Chief Executive Officer for Sedgwick, overseeing all insurance, loss adjusting, forensic accounting, TPA, corporate services and building consulting & restoration services across Australia.

Prior to joining Sedgwick in 2017, Diego was the Managing Director and Head of Insurance and Advisory Services in Australia for Xchanging. In this role, Diego oversaw all Business Processing activities for Xchanging in Australia, as well as overall management of the Victorian and NSW workers compensation business operations. Diego worked for Xchanging between 2009 to 2016 after his role as Director of the Insurance Advisory Services practice of PricewaterhouseCoopers where he consulted broadly to the insurance sector in Australia and Asia Pacific region.

Diego has over 30 years' experience in the insurance industry, including over 8 years in Workers Compensation/Personal Injury. He has extensive experience in the auditing and change management of claims practices for both government and general insurers and was seconded to the HIH Royal Commission between 2001 - 2002 to investigate the claims management practices of HIH and FAI. Diego has also been responsible for the significant ramp-up and upscaling of operations, most notably, the onboarding of additional claims volume (46% increase) on behalf of WorkSafe during the 2016 contract renewal.

Diego is a Director of the ANZIIF Board and also recently held a role on the Board of the Personal Injury Education Foundation. Diego is a qualified solicitor and authorised to engage in legal practice as a solicitor in NSW. He has a Bachelor of Commerce, Bachelor of Law and an MBA. He is also an Associate of the Insurance Institute of SA and an affiliate of the Australasian Institute of Chartered Loss Adjusters. Diego is a graduate of Australian Institute of Company Directors and Insurance Business Hot 100 list for 2023 and 2019.

#### **Hilary Bates**

#### ANZIIF (Allied)

Chief Operating Officer, Life & Investments, Zurich

#### **Experience and Expertise:**

Hilary Bates was appointed Chief Operating Officer, Australia & New Zealand, in May 2022 including accountability for Zurich's Life & Investments business in Australia and Zurich's General Insurance business in Australia and New Zealand. In this role, Hilary leads a team of professionals that are dedicated to delivering operational excellence, outstanding customer service, technology solutions, operational governance and business resilience. Previously, Hilary was the Chief Operating Officer for Zurich's Life & Investments business from June 2021, and prior to this she was Chief Claims & Operations Officer for Zurich's General Insurance business across Australia and New Zealand. Hilary first joined Zurich in August 2016.

Throughout her career, Hilary has held senior management roles with a track record of delivering on customer, people, operational, financial and transformation objectives. Hilary started her career in private practice working within insurance, risk management and litigation practice groups, before moving to work directly in insurance in 2004. Hilary worked in the USA for seven years gaining valuable and varied experience across complex claims and senior claims management roles, before returning to Australia in 2013.

Hilary holds a Bachelor of Arts (Archaeology), Bachelor of Laws (Honours), and Master of Laws from the University of Sydney and is admitted to practice law in New South Wales. With 20-years working in the insurance industry, Hilary is passionate about business transformation and delivering on the promise to Zurich's customers.

#### Catherine Dixon

#### ANZIIF (Allied)

Executive General Manager, People and Culture, Suncorp Group New Zealand

#### **Experience and Expertise:**

Catherine is part of Suncorp Group's People, Culture & Advocacy leadership team and has been an ANZIIF board member since September 2018.

She is accountable for delivering and managing all aspects of the People and workspace strategy for the New Zealand business focused on identifying and fostering the capability, environment and leadership needed to deliver Suncorp's strategy.

Catherine has worked in the Suncorp Group since 1999 when she joined the life business of Royal & Sun Alliance. During her tenure, she has supported significant change including the acquisition and divestment of several businesses. Before joining the Group, she worked for IAG in both business and Human Resources roles for 13 years.

#### Simone Dossetor

ANZIIF (Fellow) CIP, BEc, LLB, MBA (Exec), GAICD Chief Operating Officer, Insurtech Australia

#### **Experience and Expertise:**

Simone is the Chief Executive Officer for Insurtech Simone is the Chief Executive Officer for Insurtech Australia a national not-for-profit organisation with a vision to create a world leading insurtech ecosystem which aims to foster a diverse community of insurance innovation and collaboration across the Australian insurance industry.

Simone has over twenty years' experience in financial services and the consulting industry. Her most recent role was the Chief Operating Officer for Munich Re in Australia where her focus was on delivering the operational platform and capabilities that supported Munich Re's Life and Non-life business units in delivering innovation opportunities and client solutions. Prior to that she had roles in the Calliden Group, Deloitte and Trowbridge Consulting. now part of Finity. Simone has experience across a broad range of roles including claims, information technology, acquisitions, people and culture, strategy and business transformation.

A Fellow at ANZIIF and a Graduate Member of the Australian Institute of Company Directors, Simone holds a Bachelor of Economics and a Bachelor of Law from University of Sydney and an MBA from AGSM (University of New South Wales). Simone was also the winner of the ANZIIF Peter Corrigan International Scholarship in 2012 and was a member of the ANZIIF Women's Council from 2013 to 2017.

#### **Brendan Dunne**

ANZIIF (Allied)

Chief Customer and Operations Officer

Allianz Australia

#### **Experience and Expertise:**

As Allianz Australia's Chief Customer and Operations Officer, Brendan leads a team of over 2,500 people across General Insurance, IT and IT Security, Business & Technology Transformation, Procurement, Property and Facilities.

Brendan has been with the Allianz Group for over 15 years, where he has held a number of senior roles across Finance, Risk, Strategy and Transformation, including Chief Customer Services Officer until his appointment as Chief Customer and Operations Officer on 31 April 2021. During his time at Allianz, Brendan spent two and a half years in Munich as part of Allianz SE's Global Risk function, where he worked with Allianz's major Operating Entities.

In 2017, Brendan was invited to join the Board of the B Miles Foundation, a charity which supports women living with a mental illness who are experiencing homelessness or are at risk of homelessness. He is also on the Steering Board for the Bachelor of Accounting program at the University of Technology Sydney.

Brendan has a Bachelor of Accounting from the University of Technology Sydney and is a member of the Institute of Chartered Accountants in Australia.

#### Fiona Hayes-St Clair

ANZIIF (Allied)

Chief Strategy and Transformation Officer, QBE

#### **Experience and Expertise:**

Fiona is a leader and strategist with over 20 years of experience and a passion for transforming organisations to deliver customer-centric strategies. Fiona is passionate about coaching and developing teams and leaders and enjoys spending time working through tricky problems with her team.

With industry experience across the globe, Fiona joined QBE in 2018 and has had a range of roles at QBE across strategy, operations and transformation functions. Currently Fiona is responsible for setting the strategy for the Auspac division, leading the functions that help design the future organisation (incl. business architecture, human-centred design), equip the business to transform (process optimisation and data & analytics) and enable strategic transformation (change delivery and portfolio governance.

Prior to QBE, Fiona was General Manager Consumer & Wealth Strategy at National Australia Bank where she helped develop strategies to innovate customer experience, distribution and growth strategies for consumer banking and wealth management products and services. Fiona began her career as a strategy consultant at Booz & Company (now Strategy&) whereas a Partner she led the Insurance practice in Australia and NZ.

Fiona has an acute interest in the revolution in customer experience and business models brought about by digitisation and has authored intellectual capital and a number of whitepapers on this topic.

Fiona has an acute interest in the revolution in customer experience and business models brought about by digitisation and has authored intellectual capital and a number of whitepapers on this topic.

#### Kimberley Jonsson

ANZIIF (Fellow)

CEO, CHU Underwriting Agencies

#### **Experience and Expertise:**

As one of Australia's leading strata insurance specialists, Kimberley Jonsson is CEO of CHU Underwriting Agencies.

Kimberley joined the insurance industry in South Australia in 2005. She has worked across multiple jurisdictions and held various underwriting sales and management roles. Kimberley has a wealth of experience and knowledge of the strata insurance industry and the strata community.

In 2017 Kimberley was named Young Insurance Professional of the Year at the Australian Insurance Industry Awards.

In addition to being a Fellow of ANZIIF, she is a member of the Australian Institute of Company Directors and holds an MBA from AIM Business School.

Kimberley is one of the youngest CEOs in the Australian Financial Services sector.

#### John Lyon

BA, CMinstD, ANZIIF (Snr Assoc) CEO, Ando Insurance

#### **Experience and Expertise:**

John has led Ando's growth from its start-up roots to now being a well-established presence in New Zealand's insurance market. As a highly respected leader in the industry, he has been pivotal in building the team of over 300 talented staff in just 7 years.

John is passionate about creating an inclusive, vibrant and forward-thinking workplace, which allows the Ando team to drive positive changes in the insurance industry. John is a highly active member in the insurance community, frequently sharing his experience at conferences, as well as exploring the future of insurance.

#### Damien Mu

ANZIIF (Allied) CIP, EMBA, MEc, FIAA, GAICD Chief Executive Officer, AIA Australia

#### **Experience and Expertise:**

Damien Mu is the CEO and Managing Director of AIA Australia and New Zealand. Damien's career at AIA Australia began in 2007, and he was appointed to the role of CEO in 2014. Damien has more than 20 years' experience in the Australian financial services industry, with management experience spanning life and health insurance, superannuation and investments.

AIA Australia is a founding member of the Shared Value Project. In 2019, AIA entered into a Joint Cooperation Agreement with CBA for the purchase of Comminsure Life.

In 2018, Damien was awarded the Shared Value Champion and the AB+F Australian Insurance Executive of the Year. He holds a number of directorships including the Financial Services Council (FSC), co-Chair of the FSC Life Board Committee and an Advisory Board member of the Shared Value Project.

#### **Scott Leney**

#### ANZIIF (Fellow) CIP

Risk Management Leader, Asia & Pacific and Country Corporate Officer, Australia, Marsh & McLennan Companies

#### **Experience and Expertise:**

Scott Leney oversees Marsh's regional Risk Scott Leney oversees Marsh's regional Risk Management teams in Asia and the Pacific to build on existing capabilities and develop strategic solutions that will enable Marsh's largest clients to navigate an increasingly complex global risk landscape. Scott also serves as Country Corporate Officer (CCO) for Marsh McLennan in Australia, working closely with executives across Marsh, Guy Carpenter, Mercer, and Oliver Wyman to profile Marsh McLennan's capabilities in the market, foster colleague collaboration and develop key client and corporate initiatives.

Between January 2015 and August 2020, Scott was the Marsh Pacific Region head and then Marsh Australia CEO leading the expanded Australian business during the integration of JLT.

Scott holds a Bachelor of Commerce, is a Qualified Practising Insurance Broker (NIBA) and is a Fellow of the Australian and New Zealand Institute of Insurance and Finance (ANZIIF)

#### Prue Willsford

ANZIIF (Snr Assoc) CIP, LLB, FAICD, FGIA CEO, ANZIIF

#### **Experience and Expertise:**

Prue attended the Queensland University of Technology, graduating with a Bachelor of Laws. Prior to her appointment as ANZIIF CEO, she was the General Manager, Corporate Operations at State Trustees, a role which included the oversite of Finance, Technology, Legal, Compliance, and Investments in a highly complex, medium size financial services company.

She has over 20 years' experience in the financial services sector, including management accounting at Macquarie Bank and policy development at Investment Funds and Superannuation Association.

She has also held leadership roles in financial product development, marketing and operations at Colonial Mutual and National Australia Bank. Prue was the Deputy Chancellor of Victoria University and the Chairman of the Resources Committee and is a Board member at Citywide Service Solutions.

## Past Presidents

1957-58 1994 1919-20 1938-39 1975-76 FW Walton **BR** Martin **HE Turner** L.I Heale **GR** Taylor Colonial Mutual Life Scottish Union South British AMP Prudential 1920-21 1939-40 1958-59 1976-77 WC Moyle JE Meek JC Mogg RG Harrison **HW** Apperley General Accident **AMP** Co-operative AMP Fire Rollins Hudig Hall 1940-41 1959-60 1977-78 1921-22 1996 JJ Haverty AW Sneddon **EC Farley RW Guest** SD Kennair Victoria **AMP** North British City Mutual Life Pacific Indemnity 1922-23 1941-42 1960-61 1997-98 LJ Cohn WK Fethers PC Wickens **EJ Cloney** R Kerr London and Lancashire Royal City Mutual Life National Mutual Life QBE Insurance 1942-43 1961-62 CR Colguhoun LI Skelton JR Barber P Kell **RB Withers** General Accident North British Chamber of Royal Exchange Munich Re Manufacturers 1943-44 2000-01 1924-25 1981 1962-63 TS Douglas MB Griffith BR Wilson DF Sandoe MG Cooke Indemnity Mutual Guardian Australian Trowbridge Deloitte Government Insurance Manufacturers Life Marine 2002 1944-45 Office of NSW 1925-26 JC Richardson MC Alder 1963-64 A Powell SI McDonald MLC Marsh Pty Ltd HG Walker Northern MBS Loss Adjusters 2003-05 1945-46 National Mutual Life 1926-27 J Butselaar JI Henderson 1964-65 AIG DJ Locke PF Duerden London and Lancashire **KJ** Hedley English Roval 2005-06 1946-47 Reinsurance Company 1984 I Brown 1927-28 WJ Cooksey of Australasia NR Mackintosh **RJ** Lamble IAG Australian Metropolitan Life NRMA 2007-08 AW Stovold 1985 JC Richardson 1928-29 1947-48 Yorkshire Marsh Pty Ltd AW Padfield CH Scott RA St John 1966-67 Union Marine Gresham Prudential 2009-11 AF Deer 1929-30 1948-49 D West MLC CGU; MLC Wealth **GJM Best** GW Weightman B Finnigan 1967-68 Management London and Lancashire Prudential Cologne Life JA Duguid Insurance 2011-13 1949-50 1930-31 Roval 1987 T Morgan AM Eedy L Pettit 1968-69 LE Mills Cunningham Lindsey MLC Atlas LG Oxby Alexander Stenhouse 2013-15 1931-32 1950-51 AMP 1988 J Fox CR Colguhoun **HV Reynolds** 1969-70 Elders Insurance GC Bond North British London and Lancashire IAM Smallwood Limited ICA T&G Fire 1989 M de Chateaubourg **FW Cornell** 1970-71 K Armstrong FD McGhee London and Lancashire Firemen's Fund IAG NZ Limited CJ Edwards **AMEV** 1933-34 1952-53 Australian 2017-19 AC Maitland AD Book Reinsurance A Reynolds **BCE Rowley** Mercantile Mutual Royal 1971-72 Steadfast Group Suncorp 1934-35 Limited 1953-54 PJ Ryan 1991 CA Elliot GW Giddy National Mutual Life 2019-21 WK Roberts Commercial Union AMP M Beer 1972-73 **AMP** 1954-55 **WR Tattersall** Resolution Life 1935-36 VC Smith Prudential JJ Haverty JJ Mallick Victoria Phoenix 1973-74 Sun Alliance and 1955-56 JE Harrison 1936-37 Royal Insurance **CFW Oakley** Sun Alliance RL Swan 1993 Commercial Union Phoenix 1974-75 **BJ James** 

**IM Gamble** 

Bishopsgate

TGIO Ltd

1956-57

**GE Brandwin** 

Norwich Union

1937-38

NR Mackintosh

## **Honorary Life Members**

John Anderson
Karl Armstrong
Timothy Atkins
G.W. Barrell
Wayne Benton
Grahame Bond
Alan Brown
Ian Brown
J.M.E. Bullock
A.J. Burns
John Butselaar
Christopher Carnall

N.L. Carrodus
B.D. Cashmore
Kerrie Challenor
C.J. Chamberlain
Edwin Cloney
L J Cohn
Ross Collett
William Cooksey

Peter Daly John Dawson

Johannes Petrus Martinus

de Koning
Judith Denton
John Dryland
D Easterbrook
John Easton
C J Edwards

Bruce Flay
Jonathon Fox

B.T. Frederikson Geoffrey Gardner Gerard Hall

R S F Hancock
J. Harden
I.R. Hartland

G.J. Hedges

R.D. Houghton A.K. Howard Barry James
Boyd Klap
Keith Krivan
John Lamble
David Le Sueur
R.L. Leach

Ian Lindsay
Jeffrey Lowcay
Edwin Madill
J. Matsis
K.J. Mcgavin
D.B. McKenzie
Ian Meek

Lloyd Mills John Mogg Anthony Morgan Martin Murden Ian Norris

Paul O'Sullivan

A Paling Geoffrey Parham

David Pine
M.J. Powrie
GCH Prentice
Eian Read
Allan Reynolds

John Richardson K.B. Roper Chris Ryan

David Sandoe OAM

G.J. Savell
Clifford Scott
Jonathan Seth
Mike Sharpe
J.T. Sherlock
Kevin Simonsen
L.D.H. Sinclair
Bahder Sjamsoeddin

Clem Smith

Francis Stent
Jeffrey Swain
Arend Verschoor

R. Vowles
David Watkins
F Watson
Nick Webb
Duncan West
Wilfred Wheatley
Rhys Withers
Hei Wong

## **Honorary Members**

Alan Adamson Max Almond

Modesto Ambrosini

Lex Amiet

Malcolm Andrews

Rob Arcus

Maurice Arnold

Benno Asenstorfer

F Ashforth

Rodney Atfield Greg Austen

Melvyn Austin

Paul Babet

**Brenton Bahr** A Baldock

Eric Ball

Mr Banks

Paul Barnes

William Barry

Colin Batt

Magdi Batty

Anthony Beal

John Beasy

Ronald Becht

Russell Bennett

**Desmond Berry** 

Barry Blight

Kenneth Bock

Alfred Bolitho

Jack Boon

Graham Bould Chris Bovill

David Bowen

John Bradner

Rusell Bresland

Ray Brott

Peter Brown

Wayne Bryson

Karl Buderus

Tony Bunn

Graeme Buntain

Mike Burkinshaw

Anthony Burrett

Dan Byrne

Paul Burnell

Mr Cairnes

William Campbell

**Geoffrey Campbell** 

Ian Campbell

**Anthony Carlyon** 

Michael Case

Graeme Cattermole

David Christian

Ian Clark

Stephen Clarke

Michael Cochran

**Anthony Cocking** 

Daryl Coney

Garry Cook

**Brian Cotter** 

**Brian Cotterill** 

**Geoffrey Coultis** Francis Craddock

Peter Cranshaw

John Crawford

**Brian Crisp** 

Michael Curley

Awon Darbyshire Roberts

Kenneth Davidson

Lionel Davidson

John Davidson

Paul Davie Carl Davies

Stephen Davies

Ron Davis

Bryan Davis

**Bruce Davis** 

Colin Dawson

Willem De Graaf

Hendrik de Wever

Brian Dellit

Roland Denison

William Dethlefs

Kit Divehall

Gresham Dobson

Neville Doneman

Nicholas Donne

Paul Donnelly

Noel Donovan

Wayne Dorgan

Robert Douse

Terence Downing

Lawrence Drake

Peter Drake

Trevor Dunne

Thomas Dyer

Robert East

Warwick Easton

Roderick Edwards

Ronald Edwards

John Eldershaw

Ivan Elliott

Ronald Elliott

John Ellis

Keith Ellis

Warren Emerson

Ross Empson

John Etheridge

Graeme Evans

**Edward Evans** 

Ronald Farrell

John Fawcett

Mervyn Fiedler

**Grant Field** 

Barry Fitzpatrick

Brian Flaherty

R Foskett

MR Fox

Ross Franklin

Ronald Fuller

## Honorary Members (continued)

Russell Fulton
John George
Peter Geraghty
Jeanette Giblett

G Gibney Bryan Gibson

Christopher Giddings

M Glover
Albert Gluck
Wayne Goodall
David Goodlad
John Goold
David Govenlock

John Gradie Derek Grant Brian Grau Bruce Grave Ian Graves

Ross Gray
Roger Greenway
Gerald Gregory
Mark Gresham
Ken Grieve
Peter Gurney

Timothy Hadrill
David Hall
Robert Halliday
Alan Ham

Dennis Guy

Terrance Hamill
Christopher Hampton
Ivan Handasyde
Aubrey Hann
Robert Hann
Peter Hannaford
Graeme Hansen
William Harding

John Hartigan Ronald Hatchett Robert Healey Steven Helmich
John Henry
John Hocking
Stephen Hogan
William Hoga

William Hogg Neil Hoile Brian Hollis Donald Hopkins Colin Hornery Kevin Horrack John Horton

Charles Hosgood Malcolm Howarth Stephen Hunt David Hutchison

David Hutchison
N Imrie
Mark Inglis
Ian Innes
Colin Ireland
Kenneth Jacobs
Kay Jacques
Paul Jameson
Noel Johnston
Humphrey Jones
David Jones
George Jones

Neil Kain
Shaun Kelly
Brian Kerr
Lindsay Kerr
Hugh Khull
Reginald Kidd
Guy Kingdon
Eric Kitchen
Richard Knight
Eduard Kuyper

Michael LaBrooy Pui Yin Lam George Lang Gordon Lang lan Lanyon Alan Latham Wayne Lawrence

Peter Lee Charles Lee Wayne Leibinger David Lester Kwok Leung Cedric Lewis

Geraldine Lillingston
Bruce Lovejoy
Douglas Lumsden
Graeme Lynskey
Mr MacKay

Kenneth MacMillan
Philip Maguire
Gerard Mahony
Judith Main
Mr Manners
Allan Manning
Peter Manson
Brian Marshall
Philip Marshall
Peter Marson
Dennis Mason
Paul Mason
William Matthews

Phillip Matthewson
Reg Maxwell
Brian Mcallister
Owen McCabe
Ronald McDonald
Mr McDonald
Philip McDonald
Tom McDonald
Maxine McDowell
Noel McGrath
Brian McGrath

Russell McGuire Alexander McIntyre

## Honorary Members (continued)

Mervin Partridge

David McKellar James Patterson Keith Roderick Richard Paulin Colin McKenzie Alastair Rodger Mr McLain Kevin Pearce **Henry Rogers** Russell Pearson Bruce Mclean Hylda Rolfe James McLean John Peberdy Sandy Ross John Meadows **Garry Pedler** John Ross-Davis Christian Medin Leslie Rout Brian Peele F Penhall Stanley Meehan Murray Rowley David Meiklejohn John Percey Richard Royds Andrew Melin Terrance Perree Gerold Rupkalvis John Peters Peter Middleditch **Edward Ruys** Michael Millard Mathew Petruccelli Maxwell Salveson John Miller **Gerald Phillips** David Sandeman Patrick Santa Maria John Minter James Phillips Arthur Mitchelmore Alan Pine **Edward Sapsford** Kelvin Pitt Michael Sargent E Morgan Murray Morgan John Pizzev William Saunders Ronald Saward James Mullins Brian Plimmer Alan Pond William Scott **Anthony Murphy** Herbert Poulton John Myatt Mervyn Scott John Myatt Robert Prickett Clive Seares **Barry Pritchard** Jenny Neo Barry Seidel John Newton Ken Prowse Joffre Sexton **Gary Nicholls** Michael Quinlan **Grant Sigvart** Graham Nilsson Mr Rastall **David Simmons** Ronald Nolland Jack Raymond David Simpson Kenneth Rea Peter Skelton Ron Norley Ross Nuttall James Rennie Peter Skirving Paul O'Brien Thomas Renny John Sloan Neil O'Brien D Retalic Murray Smart Michael O'Donnell Graham Reynolds Ian Smith Leon Offenhauser Robert Richards Graeme Smith David O'Halloran Ian Ridd William Smith George Oakley Noel Riekie John Smythe Michael Riley Rick Ornowski Daryl Soal Chris Ortlepp Peter Ritson **Ewan Solley** Janis Ozolins William Roberts Ian Solomons Ian Parisi Ken Roberts **Neville Spry Graham Robertson** John Parker Simon Stanton

Henry Alan Ormerod Robinson

**Barry Stanway** 

## Honorary Members (continued)

Keith Stark Heinz Steffen Alan Steffensen Ronald Strange **Ernest Stranger** Kerry Stratford **Ronald Street Charles Stuart** John Stubbs **Theodore Stubing** Michael Sullivan **Brian Swinton** Ronald Syme Konrad Szymanski John Tartakover Allan Tattersall **Geoffrey Taylor Breton Taylor** 

John Teale
Sidney Thompson
Peter Thompson
Eric Thomsen
Andrew Thomson
Douglas Thorne
Denis Thorner
Bruce Thornton
John Tilbrook
Barry Timbrell
R Tolley

Don Trapnell
Barry Tremaine
Jason Tsiropoulos

**Gerard Tonkin** 

Ernest John Laurence Tucker

Michael Turner John Unkles John Urlich Gloria Urwin

Rudolf van Viersen Andrew Vesey-Wells **Noel Vickery** Geoff Vogt Bruce Volkmer Malcolm Wade Stephen Walker **David Warner** Vincent Wass Leo Waters Bruce Watson Lindsay Webb Keith Wehl **Geoffrey Weller** Paul Whelan **Geoffrey White** Harry Whiteside Colin Whyte W.B. Wilkinson Shaun Wilkinson **Barry Williams Edward Williams** Robert Williamson Peter Willoughby David Wilshaw Adrian Wilson Robison Wilson **Rhys Withers** Ralph Woodham Mr Woodhouse Feature Yip Peter Young **Andrew Young** 



# FINANCIAL REPORT

ABN: 56 004 320 076

**Financial Statements** 

For the Year Ended 31 December 2022

#### ABN: 56 004 320 076

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For the Year Ended 31 December 2022

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#### **Directors' Report**

For the year ended 31 December 2022

Your directors present this report on the entity for the financial year ended 31 December 2022.

#### **Directors**

The names of each person who has been a director during the year and to the date of this report are:

Tim Plant (Chair)

Diego Ascani

Hilary Bates (Appointed August 2022)

Ben Bessell (Deputy Chair)

Megan Beer (Retired November 2022)

Catherine Dixon

Simone Dossetor

Brendan Dunne (appointed January 2022)

Fiona Hays St. Clair

Kimberley Jonsson (Appointed January 2022)

Scott Leney

John Lyon

Damien Mu

Prue Willsford (CEO)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

#### **Principal Activities**

The principal activities of ANZIIF are the provision of education services to the insurance and financial services industries and providing relevant, high-quality content for the purpose of providing ongoing learning and development opportunities which support the ongoing professional development of industry participants for the betterment of the industry and the flow on public benefit.

#### **Short-term and Long-term Objectives**

The entity's short-term objectives are to partner with individuals, companies, government and non-profit organisations to provide a range of services that support professional excellence to enhance the standards, reputation and success of the industry and improve community understanding of insurance and finance.

The entity's long-term objective is to lead and engage the industry through education and the promotion of professional standards, which enables members to achieve their career and corporate aspirations.

#### **Key Performance Measures**

The entity measures its own performance through the use of both quantitative and qualitative benchmarks. The benchmarks are used by the directors to assess the financial sustainability of the entity, the risk profile of the entity and whether the entity's short-term and long-term objectives are being achieved. These benchmarks include the number of members, number of students, number of courses provided, number of event attendees, and corporate supporter and sponsorship provided.

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Directors' Report For the year ended 31 December 2022

Information on Directors

#### Tim Plant (Chair)

Chief Insurance and Strategy Officer

IAC

Tim Plant (Chair) Chief Insurance and Strategy Officer - IAG Tim is an experienced Director, CEO and Executive, with more than 25 years' experience in insurance, reinsurance and financial services. He has previously been a director of the Insurance Council of Australia in addition to being a director of APRA regulated entities in insurance, insurance underwriting agencies and other financial services.

He is currently the Chief Insurance and Strategy Officer at IAG. Previous roles have included CEO of General Insurance, Australia and New Zealand at Zurich Financial Services Australia, Group Executive, Insurance for NSW at icare, CEO of QBE Australia and New Zealand; Managing Director of Elders Financial Services Group and Managing Director of Elders Insurance.

His qualifications include Bachelor of Agricultural Science from LaTrobe University and Master of Business Administration from University of New England. He is also a Graduate Member of the Australian Institute of Company Directors and has completed the Advanced Management Program at Harvard Business School.

#### Diego Ascani

Chief Executive Officer

Sedgwick Australia

Diego Ascani is the Chief Executive Officer for Sedgwick, overseeing all insurance, loss adjusting, forensic accounting, TPA, corporate services and building consulting & restoration services across Australia.

Prior to joining Sedgwick in 2017, Diego was the Managing Director and Head of Insurance and Advisory Services in Australia for Xchanging. In this role, Diego oversaw all Business Processing activities for Xchanging in Australia, as well as overall management of the Victorian and NSW workers compensation business operations. Diego worked for Xchanging between 2009 to 2016 after his role as Director of the Insurance Advisory Services practice of PricewaterhouseCoopers where he consulted broadly to the insurance sector in Australia and Asia Pacific region.

Diego has over 30 years' experience in the insurance industry, including over 8 years in Workers Compensation/Personal Injury. He has extensive experience in the auditing and change management of claims practices for both government and general insurers and was seconded to the HIH Royal Commission between 2001 – 2002 to investigate the claims management practices of HIH and FAI. Diego has also been responsible for the significant ramp-up and upscaling of operations, most notably, the onboarding of additional claims volume (46% increase) on behalf of WorkSafe during the 2016 contract renewal.

Diego is a Director of the ANZIIF Board and also recently held a role on the Board of the Personal Injury Education Foundation. Diego is a qualified solicitor and authorised to engage in legal practice as a solicitor in NSW. He has a Bachelor of Commerce, Bachelor of Law and an MBA. He is also an Associate of the Insurance Institute of SA and an affiliate of the Australasian Institute of Chartered Loss Adjusters. Diego is a graduate of Australian Institute of Company Directors and Insurance Business Hot 100 list for 2023 and 2019.

#### Hilary Bates (Aug 2022)

Chief Operating Officer, Life & Investments

Zurich

Hilary Bates was appointed Chief Operating Officer, Australia & New Zealand, in May 2022 including accountability for Zurich's Life & Investments business in Australia and Zurich's General Insurance business in Australia and New Zealand. In this role, Hilary leads a team of professionals that are dedicated to delivering operational excellence, outstanding customer service, technology solutions, operational governance and business resilience. Previously, Hilary was the Chief Operating Officer for Zurich's Life & Investments business from June 2021, and prior to this she was Chief Claims & Operations Officer for Zurich's General Insurance business across Australia and New Zealand. Hilary first joined Zurich in August 2016.

Throughout her career, Hilary has held senior management roles with a track record of delivering on customer, people, operational, financial and transformation objectives. Hilary started her career in private practice working within insurance, risk management and litigation practice groups, before moving to work directly in insurance in 2004. Hilary worked in the USA for seven years gaining valuable and varied experience across complex claims and senior claims management roles, before returning to Australia in 2013.

Hilary holds a Bachelor of Arts (Archaeology), Bachelor of Laws (Honours), and Master of Laws from the University of Sydney and is admitted to practice law in New South Wales. With 20-years working in the insurance industry, Hilary is passionate about business transformation and delivering on the promise to Zurich's customers.

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Directors' Report For the year ended 31 December 2022

#### Ben Bessell (Deputy President)

Chief Broking Officer Austbrokers (AUB)

Ben Bessell has been a Group Executive of IAG since 2015.

He was the EGM Business Distribution within IAG's Australia Division from July 2017 - January 2019.

Previously he was the Chief Executive Australian Business Division. Prior to that he was Chief Executive of Commercial Insurance, and the Chief Commercial Officer for Commercial Insurance.

Past roles at IAG included General Manager of Broker & Agency CGU, General Manager of Workers' Compensation and General Manager of CGU Claims

He has more than 20 years' experience working in the insurance sector and has lived and worked across many locations. He joined IAG in Tasmania in 1993

Ben is a Director of NTI Limited (National Transport Insurance), Senior Associate of ANZIIF and an alumnus of the London Business School.

#### Megan Beer (Immediate Past President)

Chief Executive Officer

Resolution Life Australasia, AMP Life

Megan is the CEO of Resolution Life Australasia and CEO of AMP Life, transferring from AMP to Resolution Life on 1 July 2020 after leading AMP Life through the sale from AMP to Resolution Life. Megan is also Managing Director of Resolution Life NOHC, AMP Life and the National Mutual Life Association of Australasia Limited.

Megan joined AMP in February 2014 as Director, Insurance and was appointed Group Executive, Insurance on 1 January 2017 and CEO of AMP Life on 1 January 2019.

Megan has more than 25 years' experience in the financial services industry in a range of executive, finance, actuarial and consulting roles. Prior to AMP, Megan led NAB's wealth management and insurance offer through the bank channel as General Manager, Bancassurance and Direct. Megan was also General Manager of Group Insurance and Head of Finance for Insurance, both at MLC. She worked for Tower (now TAL) for six years as Chief Actuary, Chief Risk Officer and Head of Claims, and has been a Director with Tillinghast (Consulting Actuaries).

Megan is a Fellow of the Institute of Actuaries of Australia, a Fellow of the Australian and New Zealand Institute of Insurance and Finance, holds a Master of Economics from Macquarie University, a Master of Business Administration (Executive) from the Australian Graduate School of Management at the University of New South Wales, and is a Graduate of the Australian Institute of Company Directors.

#### **Catherine Dixon**

EGM People & Culture

Suncorp New Zealand

Catherine is part of Suncorp Group's People, Culture & Advocacy leadership team and has been an ANZIIF board member since September 2018.

She is accountable for delivering and managing all aspects of the People and workspace strategy for the New Zealand business focused on identifying and fostering the capability, environment and leadership needed to deliver Suncorp's strategy.

Catherine has worked in the Suncorp Group since 1999 when she joined the life business of Royal & Sun Alliance. During her tenure, she has supported significant change including the acquisition and divestment of several businesses. Before joining the Group, she worked for IAG in both business and Human Resources roles for 13 years."

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Directors' Report
For the year ended 31 December 2022

#### Simone Dossetor

Chief Executive Officer Insurtech Australia

Simone is the Chief Executive Officer for Insurtech Australia a national not-for-profit organisation with a vision to create a world leading insurtech ecosystem which aims to foster a diverse community of insurance innovation and collaboration across the Australian insurance industry.

Simone has over twenty years' experience in financial services and the consulting industry. Her most recent role was the Chief Operating Officer for Munich Re in Australia where her focus was on delivering the operational platform and capabilities that supported Munich Re's Life and Non-life business units in delivering innovation opportunities and client solutions. Prior to that she had roles in the Calliden Group, Deloitte and Trowbridge Consulting, now part of Finity. Simone has experience across a broad range of roles including claims, information technology, acquisitions, people and culture, strategy and business transformation.

A Fellow at ANZIIF and a Graduate Member of the Australian Institute of Company Directors, Simone holds a Bachelor of Economics and a Bachelor of Law from University of Sydney and an MBA from AGSM (University of New South Wales). Simone was also the winner of the ANZIIF Peter Corrigan International Scholarship in 2012 and was a member of the ANZIIF Women's Council from 2013 to 2017.

#### **Brendan Dunne**

Chief Customer and Operations Officer Allianz Australia

As Allianz Australia's Chief Customer and Operations Officer, Brendan leads a team of over 2,500 people across General Insurance, IT and IT Security, Business & Technology Transformation, Procurement, Property and Facilities.

Brendan has been with the Allianz Group for over 15 years, where he has held a number of senior roles across Finance, Risk, Strategy and Transformation, including Chief Customer Services Officer until his appointment as Chief Customer and Operations Officer on 31 April 2021. During his time at Allianz, Brendan spent two and a half years in Munich as part of Allianz SE's Global Risk function, where he worked with Allianz's major Operating Entities.

In 2017, Brendan was invited to join the Board of the B Miles Foundation, a charity which supports women living with a mental illness who are experiencing homelessness or are at risk of homelessness. He is also on the Steering Board for the Bachelor of Accounting program at the University of Technology Sydney.

Brendan has a Bachelor of Accounting from the University of Technology Sydney and is a member of the Institute of Chartered Accountants in Australia.

#### Fiona Hayes St. Clair

Chief Strategy and Transformation Officer

QBE

Fiona is a leader and strategist with over 20 years of experience and a passion for transforming organisations to deliver customer-centric strategies. Fiona is passionate about coaching and developing teams and leaders and enjoys spending time working through tricky problems with her team.

With industry experience across the globe, Fiona joined QBE in 2018 and has had a range of roles at QBE across strategy, operations and transformation functions. Currently Fiona is responsible for setting the strategy for the Auspac division, leading the functions that help design the future organisation (incl. business architecture, human-centred design), equip the business to transform (process optimisation and data & analytics) and enable strategic transformation (change delivery and portfolio governance.

Prior to QBE, Fiona was General Manager Consumer & Wealth Strategy at National Australia Bank where she helped develop strategies to innovate customer experience, distribution and growth strategies for consumer banking and wealth management products and services. Fiona began her career as a strategy consultant at Booz & Company (now Strategy&) whereas a Partner she led the Insurance practice in Australia and NZ.

Fiona has an acute interest in the revolution in customer experience and business models brought about by digitisation and has authored intellectual capital and a number of whitepapers on this topic.

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Directors' Report For the year ended 31 December 2022

#### Kimberley Jonsson

CEO - CHU Underwriting Agencies

As one of Australia's leading strata insurance specialists, Kimberley Jonsson is CEO of CHU Underwriting Agencies.

Kimberley joined the insurance industry in South Australia in 2005. She has worked across multiple jurisdictions and held various underwriting sales and management roles. Kimberley has a wealth of experience and knowledge of the strata insurance industry and the strata community.

In 2017 Kimberley was named Young Insurance Professional of the Year at the Australian Insurance Industry Awards.

In addition to being a Fellow of ANZIIF, she is a member of the Australian Institute of Company Directors and holds an MBA from AIM Business School

Kimberley is one of the youngest CEOs in the Australian Financial Services sector.

#### **Scott Leney**

Risk Management Leader, Asia & Pacific and Country Corporate Officer, Australia

Marsh & McLennan Companies

Scott Leney oversees Marsh's regional Risk Management teams in Asia and the Pacific to build on existing capabilities and develop strategic solutions that will enable Marsh's largest clients to navigate an increasingly complex global risk landscape. Scott also serves as Country Corporate Officer (CCO) for Marsh McLennan in Australia, working closely with executives across Marsh, Guy Carpenter, Mercer, and Oliver Wyman to profile Marsh McLennan's capabilities in the market, foster colleague collaboration and develop key client and corporate initiatives.

Between January 2015 and August 2020, Scott was the Marsh Pacific Region head and then Marsh Australia CEO leading the expanded Australian business during the integration of JLT.

Scott holds a Bachelor of Commerce, is a Qualified Practising Insurance Broker (NIBA) and is a Fellow of the Australian and New Zealand Institute of Insurance and Finance (ANZIIF)

#### John Lyon

Chief Executive Officer Ando Insurance

John has led Ando's growth from its start-up roots to now being a well-established presence in New Zealand's insurance market. As a highly respected leader in the industry, he has been pivotal in building the team of over 300 talented staff in just 7 years.

John is passionate about creating an inclusive, vibrant and forward-thinking workplace, which allows the Ando team to drive positive changes in the insurance industry. John is a highly active member in the insurance community, frequently sharing his experience at conferences, as well as exploring the future of insurance.

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Directors' Report For the year ended 31 December 2022

#### Damien Mu

Chief Executive Officer AIA Australia

Damien Mu is the CEO and Managing Director of AlA Australia and New Zealand. Damien's career at AlA Australia began in 2007, and he was appointed to the role of CEO in 2014. Damien has more than 20 years' experience in the Australian financial services industry, with management experience spanning life and health insurance, superannuation and investments.

AIA Australia is a founding member of the Shared Value Project. In 2019, AIA entered into a Joint Cooperation Agreement with CBA for the purchase of CommInsure Life.

In 2018, Damien was awarded the Shared Value Champion and the AB+F Australian Insurance Executive of the Year. He holds a number of directorships including the Financial Services Council (FSC), co-Chair of the FSC Life Board Committee and an Advisory Board member of the Shared Value Project.

#### Prue Willsford (CEO)

Chief Executive Officer ANZIIF

Prue attended the Queensland University of Technology, graduating with a Bachelor of Laws. Prior to her appointment as ANZIIF CEO, she was the General Manager, Corporate Operations at State Trustees, a role which included the oversite of Finance, Technology, Legal, Compliance, and Investments in a highly complex, medium size financial services company.

She has over 20 years' experience in the financial services sector, including management accounting at Macquarie Bank and policy development at Investment Funds and Superannuation Association.

She has also held leadership roles in financial product development, marketing and operations at Colonial Mutual and National Australia Bank. Prue was the Deputy Chancellor of Victoria University and the Chairman of the Resources Committee and is a Board member at Citywide Service Solutions.

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Directors' Report

For the year ended 31 December 2022

#### **Meetings of Directors**

During the financial year, four meetings of directors were held. Attendances by each director were as follows:

|                                      | Board  | Nom & Rem | Audit & Risk |
|--------------------------------------|--------|-----------|--------------|
| Tim Plant (Chair)                    | 4 of 4 | 2 of 2    |              |
| Diego Ascani                         | 3 of 4 |           | 4 of 4       |
| Hilary Bates (commenced August 2022) | 2 of 2 |           |              |
| Ben Bessell (Deputy Chair)           | 4 of 4 | 2 of 2    |              |
| Megan Beer                           | 4 of 4 | 2 of 2    |              |
| Catherine Dixon                      | 4 of 4 | 2 of 2    |              |
| Simone Dossetor                      | 4 of 4 |           | 4 of 4       |
| Brendan Dunne                        | 3 of 4 |           |              |
| Fiona Hayes St. Clair                | 3 of 4 |           | 4 of 4       |
| Kimberley Jonsson                    | 3 of 4 |           |              |
| Scott Leney                          | 3 of 4 |           |              |
| John Lyon                            | 3 of 4 |           |              |
| Damien Mu                            | 2 of 4 |           |              |
| Prue Willsford (CEO)                 | 4 of 4 | 2 of 2    | 4 of 4       |
|                                      |        |           |              |

The entity is incorporated under the *Corporations Act 2001* and is a company limited by guarantee. If the entity is wound up, the constitution states that each member is required to contribute a maximum of \$10 each towards meeting any outstanding obligations of the entity. At 31st December 2022, the total number of members 11,616 (2021 – 11,736).

#### Auditor's Independence Declaration

The lead auditor's independence declaration for the year ended 31 December 2022 has been received and can be found on page 8 of the financial report.

| This directors' report is signed in accordance with a resoluti | on of the Board of Air ctors. |      |
|--|-------------------------------|------|
| Director:  | DII WILLIAM WOO               |      |
| Tim Plant Prue Willsford                                       |                               | 1    |
| Dated this 27 March 2023 day of                                | 2 1 1 2                       | 2023 |
|  | 2/12                          |      |
|  |                               |      |



ABN: 56 004 320 076

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of The Australian and New Zealand Institute of Insurance and Finance and Controlled Entities

I declare that, to the best of my knowledge and belief, during the year ended 31 December 2022, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Saward Dawson

Jeffrey Tulk Partner Blackburn VIC

Dated: 28 March 2023





ABN: 56 004 320 076

Consolidated Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 31 December 2022

|   | Note | 2022<br>\$  | 2021<br>\$  |
|---|------|-------------|-------------|
| Revenue   | 4    | 10,373,990  | 9,562,658   |
| Employee benefits expense                                 |      | (5,872,176) | (5,894,167) |
| Depreciation and amortisation expense                     |      | (858,896)   | (1,032,071) |
| Impairment of intangibles                                 |      | -           | (93,174)    |
| Other operating and administration expenses               |      | (1,819,556) | (1,578,666) |
| Advertising & commission                                  |      | (113,995)   | (92,485)    |
| Education expenses  |      | (339,088)   | (184,160)   |
| Event expenses  |      | (851,616)   | (278,102)   |
| Exchange rate difference of translation                   |      | (48,073)    | (28,645)    |
| Occupancy expenses  |      | (378,387)   | (291,458)   |
| Travel and accommodation                                  |      | (157,429)   | (26,831)    |
| Surplus/(Deficit) before income tax<br>Income tax expense | _    | (65,226)    | 62,899      |
| Surplus/(Deficit) for the year                            | _    | (65,226)    | 62,899      |
| Other comprehensive income for the year, net of tax       | _    |             | -           |
| Total comprehensive income for the year                   | _    | (65,226)    | 62,899      |

ABN: 56 004 320 076

Consolidated Statement of Financial Position

As At 31 December 2022

|  | Note                                 | 2022<br>\$  | 2021<br>\$   |
|--|--------------------------------------|---|--|
| ASSETS   |                                      |   |  |
| CURRENT ASSETS   |                                      |   |  |
| Cash and cash equivalents  | 6                                    | 3,970,950   | 8,533,570  |
| Trade and other receivables  | 7                                    | 727,890   | 371,736  |
| Other assets   | 8 _                                  | 510,823   | 285,809  |
| TOTAL CURRENT ASSETS   |                                      | 5,209,663   | 9,191,115  |
| NON-CURRENT ASSETS   | _                                    |   |  |
| Other financial assets   | 9                                    | 4,681,207   | -  |
| Property, plant and equipment  | 10                                   | 80,428  | 123,312  |
| Intangible assets  | 11                                   | 3,498,676   | 3,064,591  |
| Right-of-use assets  | 12                                   | -   | 84,664   |
| TOTAL NON-CURRENT ASSETS   |                                      | 8,260,311   | 3,272,567  |
| TOTAL ASSETS   |                                      | 13,469,974  | 12,463,682   |
| LIABILITIES CURRENT LIABILITIES Trade and other payables Lease liabilities Employee benefits Contract liabilities TOTAL CURRENT LIABILITIES NON-CURRENT LIABILITIES Employee benefits TOTAL NON-CURRENT LIABILITIES TOTAL LIABILITIES NET ASSETS | 13<br>12<br>14<br>15<br>—<br>14<br>— | 994,907<br>-<br>569,316<br>2,772,008<br>4,336,231<br>70,364<br>70,364<br>4,406,595<br>9,063,379 | 752,128<br>96,334<br>537,836<br>1,827,346<br>3,213,644<br>121,433<br>121,433<br>3,335,077<br>9,128,605 |
| EQUITY Retained earnings TOTAL EQUITY  | -<br>-                               | 9,063,379<br>9,063,379  | 9,128,605<br>9,128,605   |

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Consolidated Statement of Changes in Equity For the Year Ended 31 December 2022

2022

| 2022                        | Retained<br>Earnings | Total     |
|-----------------------------|----------------------|-----------|
|                             | \$                   | \$        |
| Balance at 1 January 2022   | 9,128,605            | 9,128,605 |
| Deficit for the year        | (65,226)             | (65,226)  |
| Balance at 31 December 2022 | 9,063,379            | 9,063,379 |
| 2021                        | D. C.                |           |
|                             | Retained<br>Earnings | Total     |
|                             | \$                   | \$        |
| Balance at 1 January 2021   | 9,065,706            | 9,065,706 |
| Surplus for the year        | 62,899               | 62,899    |
| Balance at 31 December 2021 | 9,128,605            | 9,128,605 |

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Consolidated Statement of Cash Flows For the Year Ended 31 December 2022

|  | Note | 2022<br>\$  | 2021<br>\$  |
|--|------|-------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                              |      |             |             |
| Receipts from customers, donors and others                         |      | 11,564,361  | 9,881,891   |
| Payments to suppliers and employees                                |      | (9,965,299) | (8,551,373) |
| Dividends received   |      | 84,827      | -           |
| Interest received  |      | 59,198      | 14,001      |
| Interest paid  |      | (542)       | (10,018)    |
| Net cash provided by/(used in) operating activities                | _    | 1,742,545   | 1,334,501   |
| CASH FLOWS FROM INVESTING ACTIVITIES:                              |      |             |             |
| Proceeds from sale of investment                                   |      | -           | 1,391,108   |
| Payment for intangible asset                                       |      | (1,125,473) | (1,799,977) |
| Purchase of property, plant and equipment                          |      | (39,961)    | (64,657)    |
| Payment for financial assets at fair value through profit and loss | _    | (4,995,324) | -           |
| Net cash provided by/(used in) investing activities                | _    | (6,160,758) | (473,526)   |
| CASH FLOWS FROM FINANCING ACTIVITIES:                              |      |             |             |
| Payment of lease liabilities                                       |      | (96,334)    | (272,227)   |
| Net cash provided by/(used in) financing activities                | _    | (96,334)    | (272,227)   |
| Effects of exchange rate changes on cash and cash equivalents      |      | (48,073)    | (28,644)    |
| Net increase/(decrease) in cash and cash equivalents held          | _    | (4,562,620) | 560,104     |
| Cash and cash equivalents at beginning of year                     |      | 8,533,570   | 7,973,466   |
| Cash and cash equivalents at end of financial year                 | 6 =  | 3,970,950   | 8,533,570   |

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures and the *Corporations Act 2001*.

The financial statements have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Significant accounting policies adopted in the preparation of these financial statements are presented below and are consistent with prior reporting periods unless otherwise stated.

### 2 Summary of Significant Accounting Policies

#### (a) Basis for consolidation

The consolidated financial statements include the financial position and performance of controlled entities from the date on which control is obtained until the date that control is lost.

Intragroup assets, liabilities, equity, income, expenses and cashflows relating to transactions between entities in the consolidated entity have been eliminated in full for the purpose of these financial statements.

Appropriate adjustments have been made to a controlled entity's financial position, performance and cash flows where the accounting policies used by that entity were different from those adopted by the consolidated entity. All controlled entities have a December financial year end.

A list of controlled entities is contained in Note 19 to the financial statements.

### (b) Revenue and other income

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Group expects to receive in exchange for those goods or services.

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the Group have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

The revenue recognition policies for the principal revenue streams of the Group are:

Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the consolidated entity is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the consolidated entity: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 2 Summary of Significant Accounting Policies

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Other Revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

### (c) Income Tax

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted for any non-assessable or disallowed items, changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable. The parent entity applies principle of mutuality in calculating taxable income.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

### (d) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the consolidated statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

### (e) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

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Notes to the Financial Statements For the Year Ended 31 December 2022

#### 2 **Summary of Significant Accounting Policies**

#### (f) Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The consolidated entity has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

#### Property, plant and equipment (g)

Each class of property, plant and equipment is stated at historical cost less any accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

### Plant and equipment

Plant and equipment are measured using the cost model.

### Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the Group, commencing when the asset is ready for use.

Leased assets and leasehold improvements are amortised over the shorter of either the unexpired period of the lease or their estimated useful life.

The depreciation rates used for each class of depreciable asset are shown below:

#### **Fixed asset class** Depreciation rate 33%

Computer Equipment

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

#### (h) Intangible assets

### **Computer Software**

Software has a finite life and is carried at cost less any accumulated amortisation and impairment losses. It has an estimated useful life of between three and five years.

### **Course Development**

Costs incurred in developing educational material that will contribute to future period financial benefits through revenue generation are capitalised. Cost capitalised include external direct costs through subject matter exports and direct payroll and payroll related costs of employees' time spent on the project.

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 2 Summary of Significant Accounting Policies

### **Course Development**

Amortisation is calculated on a straight-line basis over periods ranging from 3-8 years

Course development costs are costs relating to the development phase and are only recognised following completion of all phases of each module.

### Amortisation

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

### (i) Trade and other payables

These amounts represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition

### (j) Contract liabilities

Contract liabilities represent the consolidated entity's obligation to transfer goods or services to a customer and are recognised when a customer pays consideration, or when the consolidated entity recognises a receivable to reflect its unconditional right to consideration (whichever is earlier) before the consolidated entity has transferred the goods and services to the customer.

### (k) Leases

At inception of a contract, the Group assesses whether a lease exists.

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Group's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the lease payments are based (e.g. CPI) or a change in the Group's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

### Exceptions to lease accounting

The Group has elected to apply the exceptions to lease accounting for both short-term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The Group recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 2 Summary of Significant Accounting Policies

### (I) Impairment of non-financial assets

At the end of each reporting period the Group determines whether there is evidence of an impairment indicator for non-financial assets.

Where an indicator exists and regardless for goodwill, indefinite life intangible assets and intangible assets not yet available for use, the recoverable amount of the asset is estimated.

Where assets do not operate independently of other assets, the recoverable amount of the relevant cash-generating unit (CGU) is estimated. The recoverable amount of an asset or CGU is the higher of the fair value less costs of disposal and the value in use.

Where the recoverable amount is less than the carrying amount, an impairment loss is recognised in profit or loss.

Reversal indicators are considered in subsequent periods for all assets which have suffered an impairment loss, except for goodwill.

### (m) Employee benefits

Provision is made for the Group's liability for employee benefits, those benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

### 3 Critical Accounting Estimates and Judgments

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below

### Allowance for expected credit losses

The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience and historical collection rates.

### Intangible assets

The consolidated entity assesses impairment of non-financial assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to the consolidated entity and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions.

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 3 Critical Accounting Estimates and Judgments

### Impairment of property, plant and equipment

The group assesses impairment of property, plant and equipment at each reporting date by evaluating conditions specific to the consolidated entity and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions.

### 4 Revenue and Other Income

5

| Revenue from continuing operations                                |            |           |
|---|------------|-----------|
|   | 2022       | 2021      |
|   | \$         | \$        |
| Revenue from contracts with customers (AASB 15)                   |            |           |
| - Membership fees   | 2,898,652  | 3,107,596 |
| - Enrolment fees  | 5,605,902  | 5,289,185 |
| - Event income  | 1,522,618  | 594,227   |
|   | 10,027,172 | 8,991,008 |
| Other income  |            |           |
| - Corporate supporter   | 394,594    | 407,986   |
| - Advertising revenue   | 116,135    | 111,518   |
| - Interest received   | 59,198     | 12,684    |
| - Dividends & distributions received                              | 84,827     | -         |
| - Net movement in FVTPL financial assets                          | (314,117)  | -         |
| - Other revenue   | 6,181      | 39,462    |
|   | 346,818    | 571,650   |
| Total Revenue   | 10,373,990 | 9,562,658 |
| Result for the Year   |            |           |
| The result for the year includes the following specific expenses: |            |           |
| Defined contribution superannuation expense                       | 513,299    | 478,290   |
| Depreciation and amortisation expense                             |            |           |
| Depreciation of plant and equipments                              | 82,844     | 125,475   |
| Amortisation of intangible assets                                 | 691,388    | 652,618   |
| Amortisation of right-of-used assets                              | 84,664     | 253,978   |
| Total depreciation and amortisation expense                       | 858,896    | 1,032,071 |

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Notes to the Financial Statements
For the Year Ended 31 December 2022

| 6 | Cash a    | and Cash Equivalents                                  |           |           |
|---|-----------|---|-----------|-----------|
|   |           |   | 2022      | 2021      |
|   |           |   | \$        | \$        |
|   | Cash o    | n hand  | •         | 62        |
|   | Bank b    | alances   | 3,970,950 | 8,533,508 |
|   |           |   | 3,970,950 | 8,533,570 |
| 7 | Trade a   | and Other Receivables                                 |           |           |
|   | CURRE     | ENT   |           |           |
|   | Trade r   | receivables   | 620,534   | 409,750   |
|   | Provision | on for impairment                                     | (30,000)  | (57,466)  |
|   | Net tra   | de receivables  | 590,534   | 352,284   |
|   | Other r   | eceivables  | 137,356   | 19,452    |
|   | Total c   | current trade and other receivables                   | 727,890   | 371,736   |
| 8 | Other a   | assets  |           |           |
|   | CURRE     | ENT   |           |           |
|   | Prepay    | ments   | 510,823   | 285,809   |
|   |           |   | 510,823   | 285,809   |
| 9 | Other I   | Financial Assets                                      |           |           |
|   | (a)       | Financial assets at fair value through profit or loss |           |           |
|   |           | NON-CURRENT   |           |           |
|   |           | Managed funds   | 4,681,207 |           |
|   |           | Total   | 4,681,207 | -         |

The group's managed fund is invested through JB Were. The managed fund have been valued based on their quoted market prices in active markets.

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 10 Property, plant and equipment

|   | 2022                 | 2021                 |
|---|----------------------|----------------------|
|   | \$                   | \$                   |
| PLANT AND EQUIPMENT                                     |                      |                      |
| Plant and equipment At cost Accumulated depreciation    | 187,180<br>(106,752) | 891,876<br>(794,983) |
| Total plant and equipment                               | 80,428               | 96,893               |
| Leasehold Improvements At cost Accumulated depreciation | -                    | 521,834<br>(495,415) |
| Total leasehold improvements                            |                      | 26,419               |
| Total property, plant and equipment                     | 80,428               | 123,312              |

### (a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

|                                      | Plant and<br>Equipment<br>\$ | Leasehold<br>Improvements<br>\$ | Total<br>\$ |
|--------------------------------------|------------------------------|---------------------------------|-------------|
| Year ended 31 December 2022          |                              |                                 |             |
| Balance at the beginning of the year | 96,893                       | 26,419                          | 123,312     |
| Additions                            | 39,961                       | -                               | 39,961      |
| Depreciation                         | (56,426)                     | (26,419)                        | (82,845)    |
| Balance at the end of the year       | 80,428                       | -                               | 80,428      |

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 11 Intangible Assets

| Intangible Assets  | 2022                     | 2021                     |
|--|--------------------------|--------------------------|
|  | \$                       | \$                       |
| Development costs Cost Accumulated amortisation and impairment | 3,236,599<br>(1,862,189) | 5,901,748<br>(5,050,653) |
| Net carrying value   | 1,374,410                | 851,095                  |
| Computer software Cost Accumulated amortisation and impairment | 1,447,623<br>(393,691)   | 4,622,835<br>(3,571,299) |
| Net carrying value   | 1,053,932                | 1,051,536                |
| Work in progress<br>Cost                                       | 1,070,334                | -<br>1,161,960           |
| Total Intangible assets  | 3,498,676                | 3,064,591                |

### (a) Movements in carrying amounts of intangible assets

|                                      | Computer software | Development costs | Work in progress | Total     |
|--------------------------------------|-------------------|-------------------|------------------|-----------|
|                                      | \$                | \$                | \$               | \$        |
| Year ended 31 December 2022          |                   |                   |                  |           |
| Balance at the beginning of the year | 1,051,536         | 851,095           | 1,161,960        | 3,064,591 |
| Additions                            | -                 | -                 | 1,125,473        | 1,125,473 |
| Disposals                            |                   |                   |                  |           |
| Transfers                            | 329,235           | 887,864           | (1,217,099)      | -         |
| Amortisation                         | (326,839)         | (364,549)         | -                | (691,388) |
| Closing value at 31 December 2022    | 1,053,932         | 1,374,410         | 1,070,334        | 3,498,676 |

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 12 Leases

| Right-of-use assets                  |           |          |
|--------------------------------------|-----------|----------|
|                                      | Buildings | Total    |
|                                      | \$        | \$       |
| Year ended 31 December 2022          |           |          |
| Balance at the beginning of the year | 84,664    | 84,664   |
| Amortisation charge                  | (84,664)  | (84,664) |
| Balance at end of year               |           | -        |

ANZIIF leases buildings for its offices at Level 7, 628 Bourke Street Melbourne under a lease agreement, which expired on 22 April 2022.

ANZIIF since has moved to a new shared office in Melbourne. ANZIIF also has leases for office premises in Sydney and Shanghai. These leases are short-term. Payment made to these leases have been expensed as incurred and not capitalised as right-of-use assets. Total short-term lease expenses for the year was \$135,035.

### Lease liabilities

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

|    |                                  | < 1 year | 1 - 5 years | > 5 years | Total undiscounted Stat<br>lease liabilities | included in this<br>Consolidated<br>ement Of Financial<br>Position |
|----|----------------------------------|----------|-------------|-----------|--|--|
|    |                                  | \$       | \$          | \$        | \$   | \$   |
|    | <b>2022</b><br>Lease liabilities | -        | -           | -         |  | -  |
|    | 2021<br>Lease liabilities        | 44,030   | -           | -         | 44,030                                       | 96,334   |
| 13 | Trade and Other Payables         |          |             |           |  |  |
|    |                                  |          |             |           | 2022   | 2021   |
|    |                                  |          |             |           | \$   | \$   |
|    | CURRENT                          |          |             |           |  |  |
|    | Trade payables                   |          |             |           | 370,512                                      | -  |
|    | Accrued expense                  |          |             |           | 465,293                                      | 541,729  |
|    | GST payable                      |          |             |           | 78,244                                       | 50,745   |
|    | Other payables                   |          |             |           | 80,858                                       | 159,654  |
|    | Total trade and other payables   |          |             |           | 994,907                                      | 752,128  |

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

Lease liabilities

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Notes to the Financial Statements For the Year Ended 31 December 2022

| 14 | Employee Benefits  | 2022<br>\$                        | 2021<br>\$             |
|----|--|-----------------------------------|------------------------|
|    | Current liabilities Long service leave Annual leave  | 274,735<br>294,581                | 217,424<br>320,412     |
|    | Non-current liabilities Long service leave   | <u>569,316</u><br>70,364          | 537,836<br>121,433     |
| 15 | Contract Liabilities  CURRENT Income in advance  | 2,772,008<br>2,772,008            | 1,827,346<br>1,827,346 |
| 16 | Financial Risk Management  |                                   | 1,021,040              |
|    | Financial assets  Held at amortised cost  Cash and cash equivalents  Trade and other receivables  Fair value through profit or loss (FVTPL)  Managed funds | 3,970,950<br>838,794<br>4,681,207 | 8,533,570<br>473,123   |
|    | Total financial assets   | 9,490,951                         | 9,006,693              |
|    | Financial liabilities  Financial liabilities measured at amortised cost  Trade and other payables  Lease liabilities                                       | 994,907<br>                       | 752,128<br>96,334      |
|    | Total financial liabilities  | 994,907                           | 848,462                |
| 17 | Auditors' Remuneration   |                                   |                        |
|    | Remuneration of the auditor for: - Audit of the financial statements - Other services  | 23,500<br>1,250                   | 34,000<br>3,500        |
|    | Total  | 24,750                            | 37,500                 |

Saward Dawson were the auditors for the period ended 31 December 2022. BDO Audit Pty Ltd were the auditors for the period ended 31 December 2021.

ABN: 56 004 320 076

Notes to the Financial Statements
For the Year Ended 31 December 2022

### 18 Key Management Personnel Disclosures

The remuneration paid to key management personnel of the Group is \$1,242,109 (2021: \$1,445,799).

### 19 Interests in Subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiary in accordance with the accounting policy described in note 1:

| pone, econoca   | Principal place of business /<br>Country of Incorporation | Percentage<br>Owned (%)*<br>2022 | Percentage<br>Owned (%)*<br>2021 |
|---|---|----------------------------------|----------------------------------|
| Subsidiaries:<br>The Australian and New Zealand Institute of Insurance and Finance<br>(China) | China   | 100                              | 100                              |

<sup>\*</sup>The percentage of ownership interest held is equivalent to the percentage voting rights for all subsidiaries.

### 20 Related Parties

The Australian and New Zealand Institute of Insurance and Finance is the parent entity.

Interests in subsidiaries are set out in note 19.

Key management personnel - refer to Note 18.

Other related parties include close family members of key management personnel and entities that are controlled or significantly influenced by those key management personnel or their close family members.

The following transactions occurred with related parties

|  | 2022  | 2021   |
|--|-------|--------|
|  | \$    | \$     |
| Sale of goods and services:                          |       |        |
| Sale of services to entities controlled by directors | 5,037 | 25,050 |

Membership and other fees for entities controlled by directors are charged on the same basis as other members.

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

There were no loans to or from related parties at the current and previous reporting date.

### 21 Contingencies

In the opinion of the Directors, the Group did not have any contingencies at 31 December 2022 (31 December 2021: None).

### 22 Events after the end of the Reporting Period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in future financial years.

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Notes to the Financial Statements
For the Year Ended 31 December 2022

### 23 Statutory Information

The registered office and principal place of business of the group is:

Level 18, 1 Nicholson Street

East Melbourne VIC 3002

Australia

### 24 Members' Guarantee

The entity is incorporated under the *Corporations Act 2001* and is a company limited by guarantee. If the entity is wound up, the constitution states that each member is required to contribute a maximum of \$ 10 each towards meeting any outstanding obligations of the entity. At 31 December 2022, the total number of members 11,616 (2021: 11,736).

ABN: 56 004 320 076

### **Directors' Declaration**

The directors of the Group declare that:

- The financial statements and notes, as set out on pages 9 to 25, are in accordance with the Corporations Act 2001 and:
  - comply with Australian Accounting Standards Simplified Disclosure Standard; and
  - give a true and fair view of the financial position as at 31 December 2022 and of the performance for the year ended on that date of the Group and consolidated group.
- In the directors' opinion, there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and

This declaration is made in accordance with a resolution of the Board of Directors.

27 March 2023



Independent Audit Report to the members of The Australian and New Zealand Institute of Insurance and Finance

Report on the Audit of the Financial Report

### Opinion

We have audited the financial report of The Australian and New Zealand Institute of Insurance and Finance (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 31 December 2022, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- (i) giving a true and fair view of the Group's financial position as at 31 December 2022 and of its financial performance for the year ended; and
- (ii) complying with Australian Accounting Standards Simplified Disclosures and the Corporations Regulations 2001.

### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other matter

The financial report of The Australian and New Zealand Institute of Insurance and Finance for the year ended 31 December 2021, was audited by another auditor, BDO Audit Pty Ltd who expressed an unmodified opinion on that report on 24 March 2022.

### Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Simplified Disclosures and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.







Independent Audit Report to the members of The Australian and New Zealand Institute of Insurance and Finance

### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures
  responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
  omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.







Independent Audit Report to the members of The Australian and New Zealand Institute of Insurance and Finance

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Saward Dawson

Littley Tulk

Jeffrey Tulk Partner

Blackburn, Victoria Dated: 28 March 2023





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